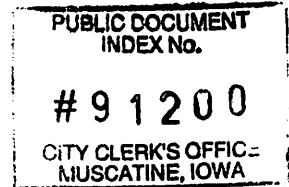


MEMORANDUM



TO: Gregg Mandsager, City Administrator
FROM: Richard Klimes, Director of Parks and Recreation
DATE: April 12, 2010
RE: Cemetery Retail Sales Compensation

As you requested, listed below is the compensation portion of the current "Greenwood Cemetery – Retail Sales and Service Agreement and Lease":

"That the Lessee, in consideration of the leasing of said building, agrees to pay to the City ten percent (10%) of the gross receipts of all items priced under \$500.00, twenty-five percent (25%) of the gross receipt of all items priced over \$500.00 (minus the proposed labor only fees not subject to commission) and the ten percent (10%) for all mausoleum and columbarium sales from retail sales and services generated by the Lessee".

At this time, staff would recommend that the City Council approve the columbarium fee schedule as presented.

Additionally, staff would recommend evaluating and making a recommendation on the retail sales compensation in June when the current agreement is due to expire.

Thank you for your time and attention to this matter. Please contact me if you have any comments, questions or concerns.

MUSCATINE PARKS AND RECREATION DEPARTMENT

GREENWOOD CEMETERY

COLUMBARIUM NICHE SURVEY

CEMETERY	SINGLE NICHE	DOUBLE NICHE	ENGRAVING	OPEN/CLOSE	TOTAL NICHE CURRENT \$	TOTAL PROPOSED PRICE
Greenwood Cemetery Muscatine	current \$1200 proposed \$950	current \$2400 prop. \$1900	current \$200 prop. Included	\$300	Single \$1700 Double \$2900	Single \$1250 Double \$2200
Memorial Park Muscatine	\$1995 to \$2195	Info N/A	Included	\$400	\$2395 to \$2595	\$2395 to \$2995
Memory Garden Cemetery Iowa City	\$1900	\$3100	Included	Included	\$1900	\$1900
Aspen Grove Cemetery Burlington	\$869 to \$1190	Info N/A	Included	Included	\$869 to \$1190	\$869 to \$1190
Davenport Memorial Park Cemetery	\$995 to \$1795	Info N/A	Included	\$395	\$1390 to \$2190	\$1390 to \$2190

Survey information provided by Greenwood Cemetery Retail Sales office DBA Iowa Memorial Granite Company